



## Ethics for the Real Estate Manager (ETH800)

In your day-to-day tasks as a real estate manager, you constantly face ethical challenges. Updated for 2005 to address ethical dilemmas commonly faced by today's real estate manager, this course will teach you the conflict resolution skills you need to build your reputation as a manager with the highest ethical standards. In this video-based course, you will analyze several scenarios and reinforce all concepts through workbook exercises. In addition, a significant part of the course addresses the IREM Code of Professional Ethics and enforcement of the code by the IREM Ethics and Discipline Boards.

### What you'll learn:

- IREM Code of Professional Ethics: Applications to real world situations, ethical duties to clients, tenants/residents, employers, and colleagues
- Ethical decision making: Ethical vs. unethical business practices, tactics for resolving ethical dilemmas, scenarios with ethical implications
- Conflict of interest: Fiduciary relationships, conflict of interest scenarios
- Detailed case study: Enforcing the IREM Code of Professional Ethics, the role of the IREM Ethics and Discipline Committee, review of actual ethics cases and their implications.

- CPM®     CPM® Candidate     Associate  
 ARM®     ARM® Candidate     ACM  
 Employee of an AMO® firm     Student/Faculty

### Payment Method

- Check or money order payable to IREM Houston  
 Visa     Mastercard     AMEX

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Send this form to:  
**IREM Houston Chapter No. 28**  
**5850 San Felipe, Suite 118**  
**Houston, TX 77057**  
**(713) 783-9225 Fax (713) 783-0283**

**Friday, May 16, 2008**  
**Registration: 8:00 a.m.**  
**Course: 8:30 a.m. - 5:00 p.m.**

**Millineum Tower**  
**10375 Richmond Avenue**  
**1st Floor Training Room**  
**Houston, TX 77042**

### Registration Fees:

**Premier Rate: \$170**  
 (applies to CPM, CPM Candidates, ARM, Accredited Commercial Manager and AMO Members)

**Classic Rate: \$195**  
 (applies to Associate, Student and Academic Members)

**Nonmember Rate: \$215**  
 Local scholarship program application can be found at [www.iremhouston.org/education](http://www.iremhouston.org/education)

Provider 0192  
 Course 05-00-029-5550  
 5 hours MCE Credit

Name \_\_\_\_\_ Email \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

ETH800 Cancellation Policy: For a cancellation more than 10 business days prior to the course, student receives a full refund. If the cancellation occurs less than 10 days (but a minimum of three business days) prior to the course, a \$75 administration fee is imposed to either refund the tuition or transfer the student to another course. Cancellation within 72 hours, or if the student is a no-show, there is no refund or transfer provided. No exceptions can be made to the rules above.